

Measurement CARE™

# Spares and Parts Management Solutions



FMC is the ideal one-stop shop for inventory management.

Good inventory management – effectively matching supply and demand – can save companies thousands of dollars. And poor inventory management can cost even more: the downtime that results when the right parts aren't available, the high cost of storing parts that are not needed, and the waste of capital in goods that may never be used. With FMC Technologies Measurement CARE™ Spares and Parts Management Solutions, customers are better able to manage inventory and their bottom line.

## The One-Stop Shop

At FMC Technologies, we know what parts will most likely be needed and how to make sure they are available as quickly as possible. Our relationships with OEMs help us expedite parts delivery and makes FMC the ideal “one-stop shop” for inventory management.

We have the right part because we keep an archive of project documents with the complete description to ensure that the model and accessories are duplicated exactly to your specifications.

## Spares and Parts Management Solutions

Our services can be as simple or as comprehensive as the customer wishes:

- Review of site parts inventory and recommendations for stocking and replacement of obsolete components
- Maintenance of dedicated spares and parts at one of our locations
- Maintenance of spares and parts at the customer's location(s)

### InnerMech Exchange Program

An ideal approach in reducing maintenance costs is to rely on InnerMech replacements for Smith Meters. Customers can choose new or FMC-factory-remanufactured InnerMechs. All remanufactured units are assembled by FMC using genuine Smith Meter replacement parts to the same stringent requirements as new units. We test all InnerMechs through the flow range for repeatability of  $\pm 0.02\%$  and linearity of  $\pm 0.15\%$  and provide a one-year warranty for both new and remanufactured units.

Replacing an InnerMech is very quick – which cuts downtime – and genuine FMC replacement parts help ensure that a remanufactured system will operate “like new.”



**Our goal is to help customers achieve operating excellence, whether we provide the on-site team to manage the entire process or simply recommend and help stock the proper parts inventory. It's about adding value.**

Because we stock a large inventory of PD InnerMechs, we can ship units in sizes up to 6” within 24 hours of the customer's order. (Shipping for larger sizes depends on specifications.)

Our InnerMech program simplifies customers' processing and paperwork by providing a single point of contact, including inventory, maintenance, and warranties.

### Buy-Back Program Complements InnerMech Exchange

FMC will buy back Smith brand equipment, meters and meter accessories which helps customers pay for replacements and avoid storing unwanted inventory. Customers find that our Buy-Back Program is the assurance they need so they can always replace or upgrade their system at a minimal cost.

To meet the demand for remanufactured products, Measurement Solutions has initiated an aggressive equipment buy-back program. Under this program, we purchase your used, surplus and obsolete metering equipment for use in these applications:

- Pipeline
- LACT unit
- Marine loading and unloading
- Terminal load rack

Upon purchase of your used and surplus equipment, we will issue a check or credit towards future purchases.

### Letter of Appreciation

“We are very excited that FMC is putting out all this effort for going above and beyond to get the innermechs in better condition. I received numerous thanks from all the guys here and they passed on much appreciation from the project team.”