

Measurement *CARE*[™] Consulting Services



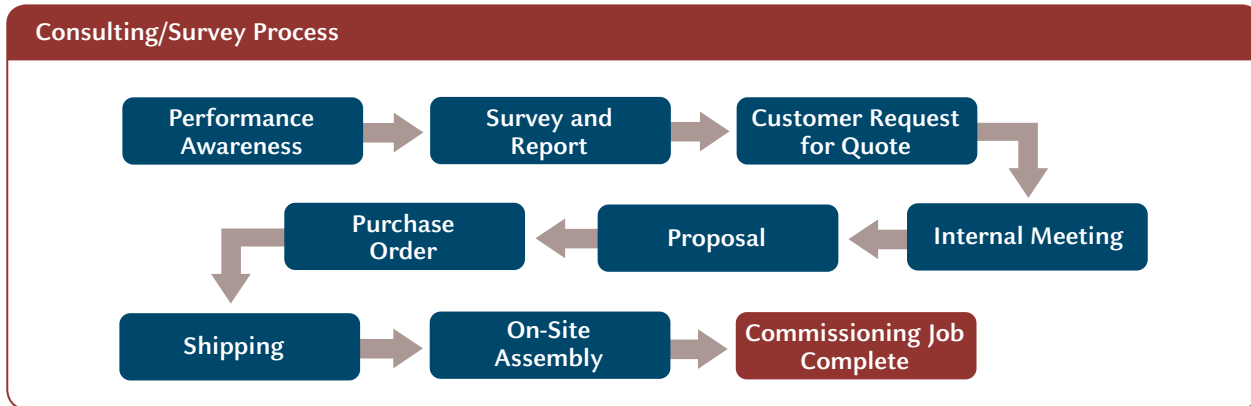
Front-end advice from FMC Technologies ensures smooth, cost-effective project implementation.

Customers that call on FMC Technologies Measurement *CARE*[™] Consulting Services have access to our entire corporate measurement systems expertise – advanced technologies, systems design, diagnostics, and governmental regulations – plus over 75 years of experience developing practical, real-world solutions for application challenges around the world.

Consultant evaluations of installed equipment can include:

- Complete on-site system surveys, analysis, reports, and recommendations;
- Mechanical, electrical, software, test, and application engineering;
- System diagnostics assessments and recommendations; and/or
- Analysis and evaluation of code and standards compliance.

Consulting Services



Solid Evaluation, Ordered Improvements

The consulting process typically follows the diagram:

- **Performance Awareness:** Customers call us to verify the health of their measurement systems, including safety and environmental issues, questionable accuracy, inadequate flow capacity, operational inefficiency, excessive downtime, non-compliance, and other issues.
- **Survey and Report:** FMC consultants check the condition and integrity of meters, provers, control systems, instrumentation, electrical fittings, wiring, insulation, power sources, valves, pipe spools, skid structure, walkways, and more. In addition to the physical components, we also evaluate procedures for operations (including metering, proving and calibration), maintenance, and maintaining environmental health and safety compliance. Our detailed report provides analysis and recommendations, and gives customers the information they need to make cost-effective decisions about their metering system.
- **Request for Proposals, Qualifications, or Quote:** After presenting our report, we meet with the customer to discuss the findings and our recommendations based

on our experience with similar applications. Customers find that FMC's broad experience with many different systems can often yield solutions to seemingly unsolvable problems.

- **Proposal:** Based on customer needs, the FMC proposal includes a concise description of the changes and the work required, an explanation of benefits, clarifications related to specifications, pricing and delivery, terms and conditions, warranties, and an offer to assist in the evaluation of an RFP.

Assurance of the Right Solutions

Customers can rest assured that the recommendations provided by FMC Consulting Services are based on a thorough understanding of their current needs, future expectations, time frame, and operating and budgeting parameters. We believe it is the best "blueprint for success" in the industry.